



Early, Cassidy & Schilling, Inc.

Commercial Insurance • Risk Management • Surety
Employee Benefits • Executive Benefits

FOR IMMEDIATE RELEASE

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Contact: Courtney H. DeCroes
Client Manager
Phone: 301-948-5800 x 116
Email: decroesch@ecsinsure.com

EARLY, CASSIDY & SCHILLING, INC. ANNOUNCES NEW OWNER

Rockville, MD- Early, Cassidy and Schilling, Inc. (EC&S) is pleased to announce that ownership in Early, Cassidy & Schilling, Inc. has been extended to and accepted by Paul J. Phelan.

Andy Cassidy and Tim Schilling are excited to have Paul as an EC&S principal and look forward to growing the company with him.

Paul J. Phelan, CFP® joined EC&S in 2003 after he got his start in insurance with MetLife. Paul is the Senior Producer on the Employee Benefit team. He also manages all of the carrier relationships for Individual Life and Disability Products as well as the Broker Dealer relationships on Financial Products.

Paul graduated from Bowling Green State University in 1998 with BS in Business Administration; he is Life & Health licensed in 24 states, carries Series 6, 7, 63 and 65 securities licenses and received his CFP® designation in 2006. His hobbies include cooking, distance running, and he volunteers his time coaching in the Montgomery County Girls on the Run program. Paul lives in Gaithersburg, MD with his wife Shannon and their two daughters.

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About Early, Cassidy & Schilling, Inc.

EC&S is an independently owned regional risk management firm with global capabilities. We provide insurance and risk management programs that support our clients' business plan and protect their assets. Our core services are commercial insurance, loss control including risk assessment and claim management, surety, group benefits and alternative risk solutions. The company was originally incorporated in 1927 subscribing to the core value of service and dedication to our clientele which remains a key tenant of our culture. For more information, please visit our website at www.ecsinsure.com.



15200 OMEGA DRIVE • SUITE 100 • ROCKVILLE, MARYLAND 20850-3241
PHONE (301) 948-5800 • WWW.ECSINSURE.COM



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